



Hydrogen
Europe

Hydrogen Europe Membership

- What is Hydrogen Europe?*
- What are the key benefits of membership?*
- Membership fees and referral system*
- How to apply?*
- Contacts*

What is Hydrogen Europe?

The leading European industrial association working to accelerate the market deployment of FCH technologies

- ❑ **Hydrogen Europe is the private partner, representing industry, in the Fuel Cells and Hydrogen Joint Undertaking, European R&D programme for fuel cells and hydrogen**
- ❑ **Main principle: Strong and long-term partnership with secured budget, bringing together resources of EU, industry & research; 50/50 cost-sharing between EU & private sector**
- ❑ **Hydrogen Europe is also the key representative of the FCH industry towards European decision-makers and EU institutions in Brussels**

A strong European public-private partnership with a focused objective

Fuel Cells & Hydrogen Joint Undertaking



**Industry Grouping
Hydrogen Europe**
92 members



European Union
represented by the
European Commission



**Research Grouping
N.ERGHY**
64 members

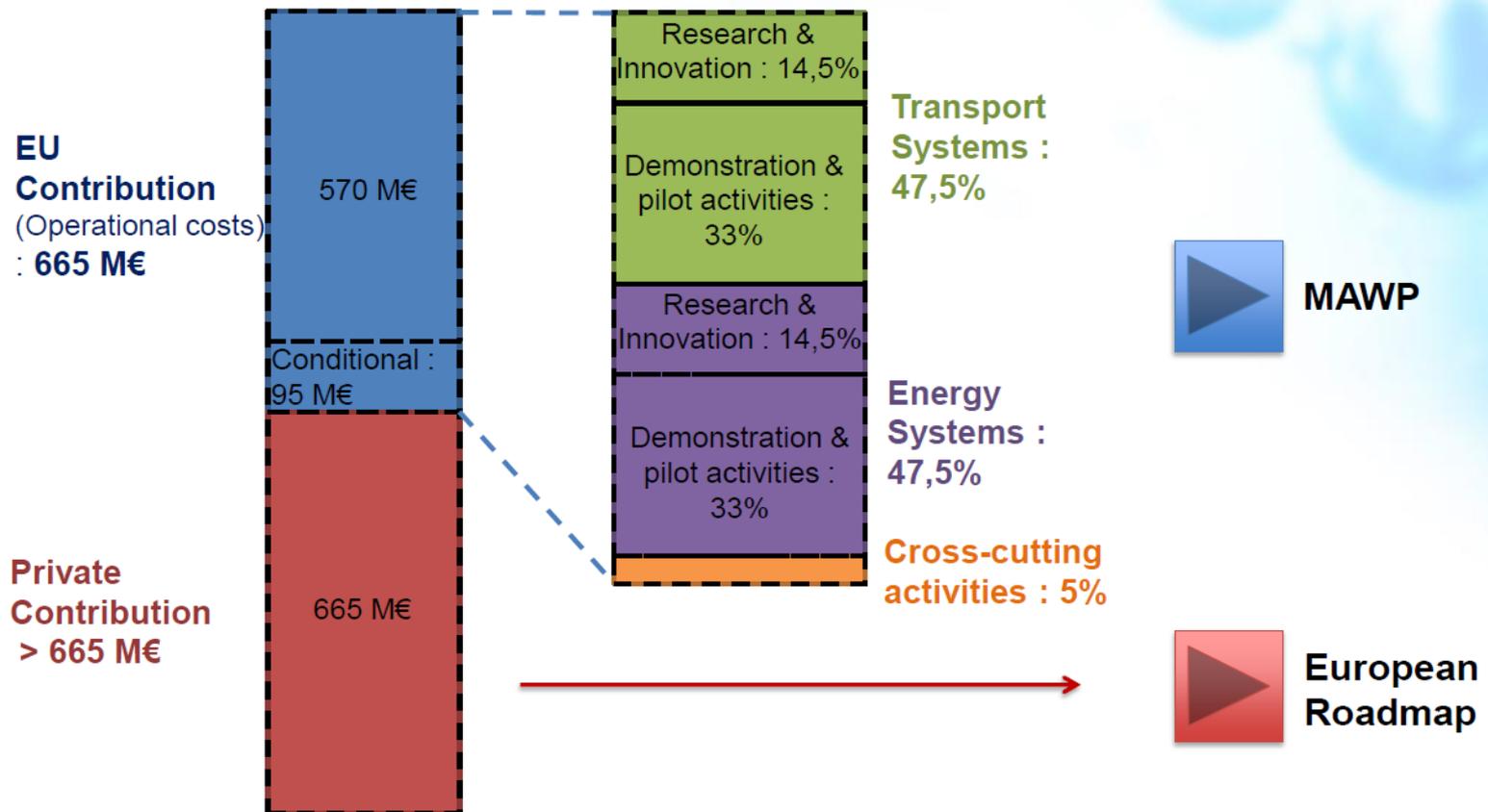


*A portfolio of
clean, efficient and
competitive
solutions based on
fuel cells and
hydrogen
technologies in
energy and
transport*

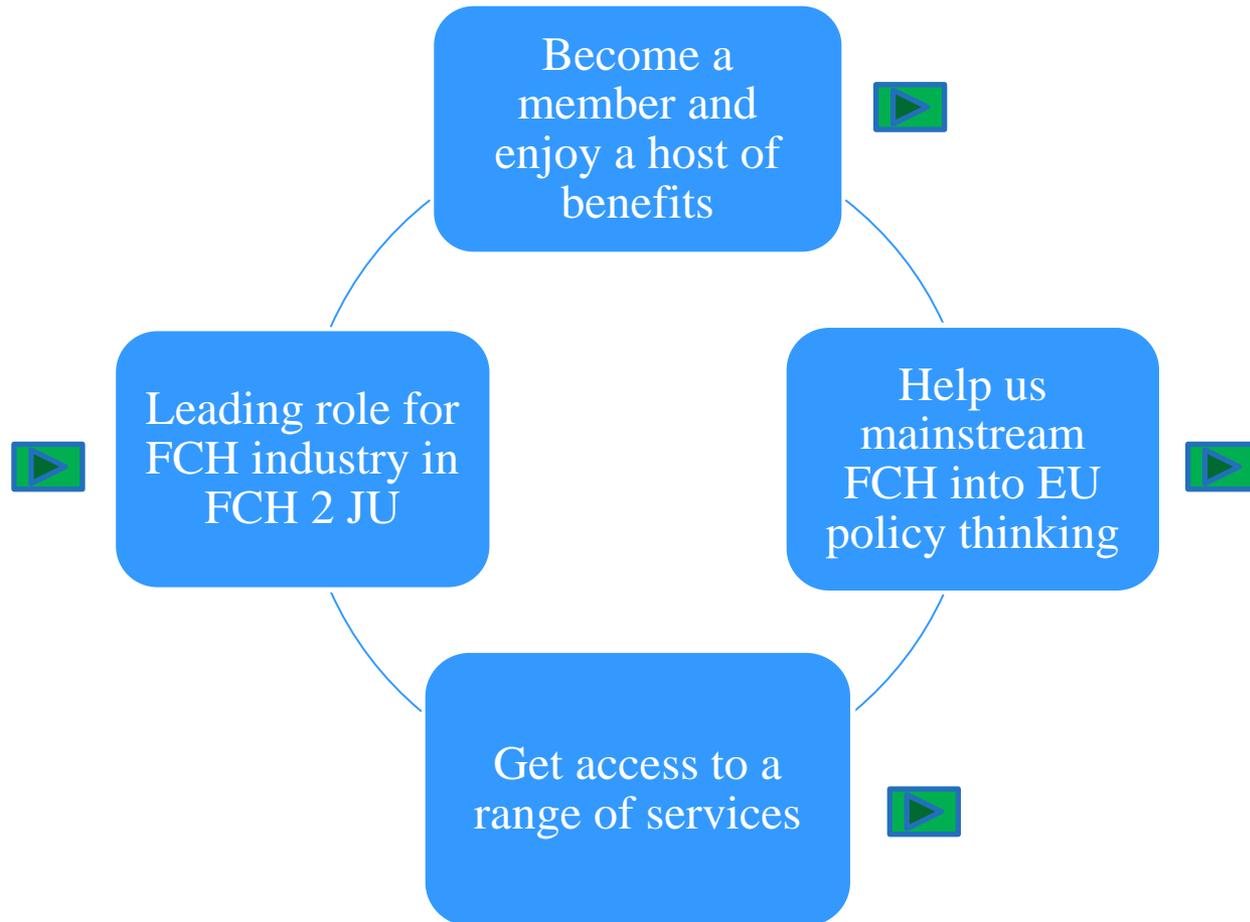
The Joint Undertaking is managed by a **Governing Board** composed of representatives of all three partners and lead by the Industry.

FCH JU II – Shared Commitments

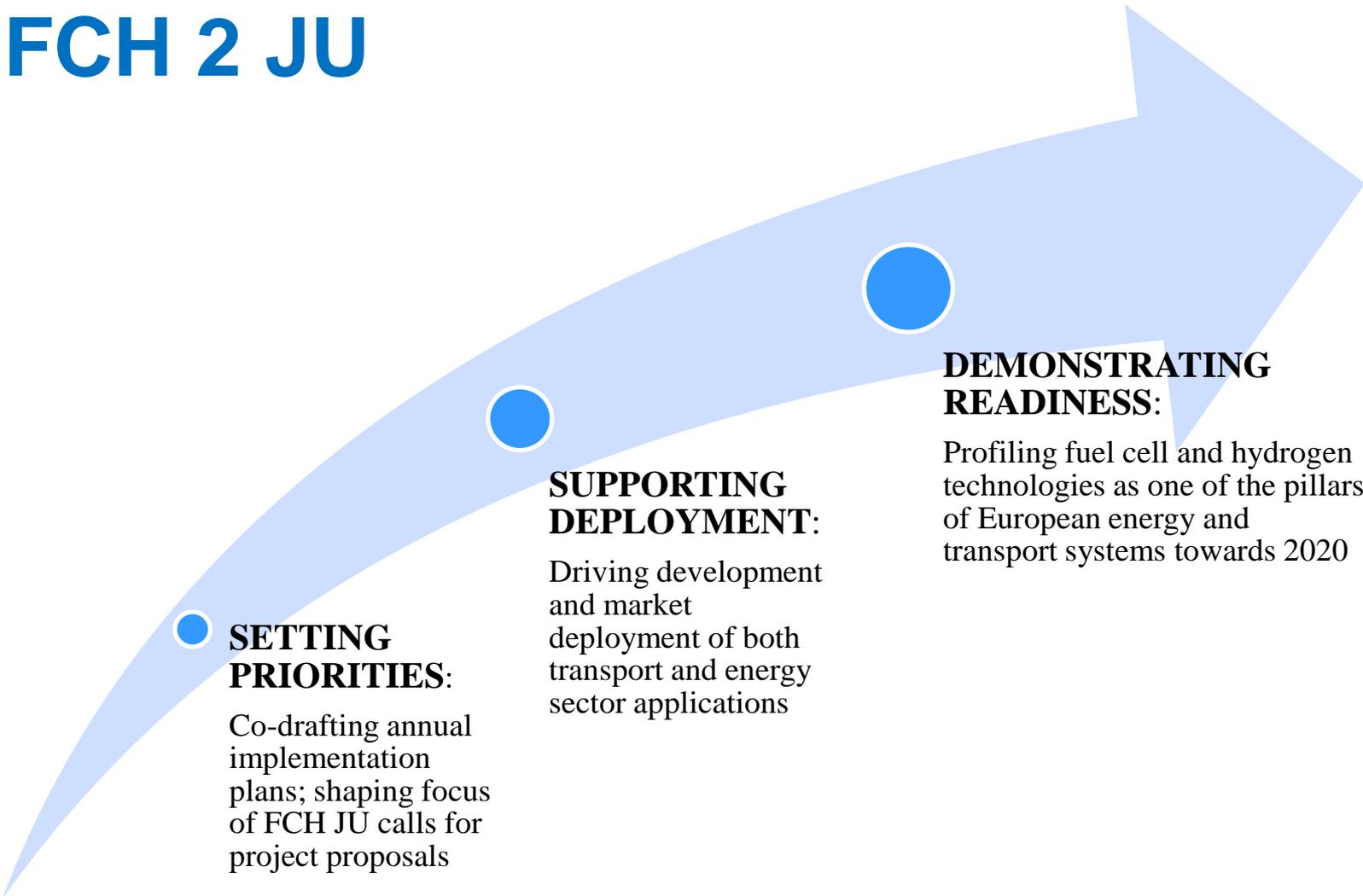
- FCH2 JU overall investments : 1,33 Bn€



Why become a member of Hydrogen Europe?



Leading role for FCH Industry in FCH 2 JU



SETTING PRIORITIES:
Co-drafting annual implementation plans; shaping focus of FCH JU calls for project proposals

SUPPORTING DEPLOYMENT:
Driving development and market deployment of both transport and energy sector applications

DEMONSTRATING READINESS:

Profiling fuel cell and hydrogen technologies as one of the pillars of European energy and transport systems towards 2020

Benefits of Membership:

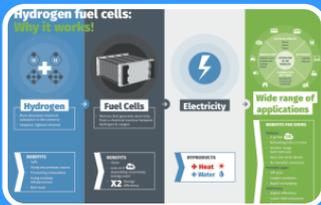
- ❑ Work closely with the EU institutions to provide data and input regarding strategic objectives, priorities and governance of FCH JU 2014-2020
- ❑ Enjoy the exclusive privilege to shape the yearly call for proposals through FCH 2 JU Annual Work Plans (AWPs) and benefit from valuable resources made available through the collaboration of FCH JU private and public partners
- ❑ Shape the course for the leading European association for hydrogen and fuel cells through our General Assembly and Committees
- ❑ Network with potential business partners and interact with decision-makers and stakeholders at EU level
- ❑ Take advantage of services provided by Hydrogen Europe Secretariat

Help Mainstream FCH into EU Policy

Hydrogen Europe is developing external communication & advocacy activities to support visibility and influence of FCH topics in Europe:



Engaging with key European stakeholders to increase their understanding and support of FCH technologies and their commercialisation.



Helping define the FCH role in the future EU energy and transport system, voicing FCH sector's position on EU strategies in other key dossiers (e.g. innovation, budget, environment, investment)



Increasing visibility of FCH-related topics through the implementation of a wide range of communication activities and organization of events

Get access to a range of services

- ❑ Secretariat based in Brussels, the center of European decision-making and close to the FCH JU Programme Office
- ❑ Up-to-date information on EU and global developments, activities and events relevant to the sector through our weekly newsletter
- ❑ Webinar briefings – the webinar briefings organised by the Secretariat are the perfect way for Hydrogen Europe members to find out more and ask questions around key areas of interest to them.
- ❑ Tailored communication and advocacy programme vis-à-vis EU institutions, key decision-makers and other stakeholders
- ❑ Unique platform for knowledge sharing, exchange and networking across various segments of the FCH industry
- ❑ Membership support and question handling



Hydrogen Europe members' annual fees according to company size:

Company size	Annual membership	Multi-annual membership (3-year commitment, reduced annual fee)
Micro	4,200 EUR	3,000 EUR
Small	6,300 EUR	5,000 EUR
Medium	9,450 EUR	7,500 EUR
Large	16,800 EUR	12,500 EUR

For the purposes of this provision, the definition of small and micro-enterprises is the one provided by the EU Law.

Hydrogen Europe supporters' annual fees according to company size:

Company size	Annual supportership
Micro	1.000
Small	1.250
Medium	1.750
Large	2.500

For the purposes of this provision, the definition of small and micro-enterprises is the one provided by the EU Law.

Earn up to a 50% reduction on annual fees by referring new members:

- Full members receive rebates for recruitment of new full members.
- Rebates are given per recruited member according to its size (see next slide).
- There is a maximum cap per year = 50% of standard annual fee.
- Rebates are applied to membership fee in the following year.
- All fees of members involved in referral relationship must be covered before discount is applied.
- Referral is made in writing, through application form of new member.
- The Hydrogen Europe Board reserves the right to decide in case of doubts or questions.

Reductions granted on the basis that all conditions of the system are met.

Referral rates

Existing member (all sizes)	New recruited member			
	Micro	Small	Medium	Large
Rebate per referral	500 EUR	750 EUR	1,000 EUR	1,500 EUR

For the purposes of this provision, the definition of small and micro-enterprises is the one provided by the EU Law.

Super rebate referral rates

As we aim to meet our aspirational target of 100 members – Hydrogen Europe are offering super rebates.

Referral rebates will be tripled for the next 6 referrals:

Existing member (all sizes)	New recruited member			
	Micro	Small	Medium	Large
Rebate per referral	1,500 EUR	2,250EUR	3,000 EUR	4,500 EUR

For the purposes of this provision, the definition of small and micro-enterprises is the one provided by the EU Law.

How to apply?

Consult relevant documents

Hydrogen Europe Bylaws

Hydrogen Europe Annual report 2014

Hydrogen Europe Information leaflets

Complete the Hydrogen Europe application form

Send application form together with signed Bylaws to

secretariat@hydrogeneurope.eu